

**REQUEST FOR QUALIFICATIONS**  
**SBC PROJECT NO.: 529-000-04-2016**  
**AMENDMENT # ONE**  
**FOR Statewide Security Upgrades**

**DATE: 7-7-17**

**RFQ SBC Project No.: 529-000-04-2016 IS AMENDED AS FOLLOWS:**

1. **This RFQ Schedule of Events updates and confirms scheduled RFQ dates.** Any event, time, or date containing revised or new text is highlighted.

EVENT	TIME (Central Time)	DATE	UPDATED / CONFIRMED
1 RFQ Issued		6/14/17	CONFIRMED
2 Disability Accommodation Request Deadline		6/15/17	CONFIRMED
3 Notice of Intent to Respond Deadline		6/23/17	CONFIRMED
4 <b>Written Questions &amp; Comments Deadline</b>	2 PM	6/29/17	CONFIRMED
5 State Response to Written Questions & Comments		7/7/17	CONFIRMED
6 <b>RFQ Response Deadline</b>	2 PM	7/18/17	CONFIRMED
7 State Completion of Response Evaluations		7/25/17	CONFIRMED
8 State Issues Evaluation Notice		7/26/17	CONFIRMED
9 End of 7-Day Wait Period for Consideration of Protest		8/2/17	CONFIRMED
10 Anticipated Bid Date		8/31/17	CONFIRMED
11 Anticipated Contract Start		10/31/17	CONFIRMED

2. **State responses to questions and comments in the table below amend and clarify this RFQ.**

Any restatement of RFQ text in the Question/Comments column shall NOT be construed as a change in the actual wording of the RFQ document.

QUESTION / COMMENT	STATE RESPONSE
1 Will this contract involve any sites other than the locations listed in the RFQ?	There is a possibility of additional sites, but they won't be tied to this project.
2 Page 3, Section 1.5 states project expectations and objectives. Item 6 states a 'minimum of two certified technicians in the Nashville area who are an authorized service representatives of the	The Contractor needs to have more than 2 certified techs in Nashville as we may have sites being addressed concurrently. Any qualified vendor should no trouble providing certified technicians that have

QUESTION / COMMENT	STATE RESPONSE
proposed equipment'. Seeing that a manufacturer has not been selected by the state and a specific solution is not being proposed in response to this RFQ can you please clarify the requirement for this objective as it relates to an acceptable response by the state to this RFQ?	experience in running low voltage cable, being able to install typical, industry standard hardware/software for access management, video management and visitor management. The proposer should have technicians that are qualified in the systems they are proposing to install.
3 Page 22, RFQ Attachment 6.2, Section B.1 requests all security product manufactures that we intend to utilize as a part of this project. Since an official scope of work has not been released yet is this request for a comprehensive list of all manufactures we could potentially utilize upon a release of scope of work? If so, do you require certificates for each of these manufacturers as a response to this RFQ?	A list of all manufactures a vendor is certified to work with will suffice. They need to quote the products that they are qualified to install and service as part of the project.
4 What is the anticipated project timeline and completion date?	The project timeline would be established based on final design and availability of parts and technicians
5 Will the facilities listed be upgraded simultaneously or in a sequence?	A mix of both, a full schedule will be released by STREAM's Capital Projects team.
6 Do you want the new system to be browser-based or server/client based?	Server/Browser – most applications will be hosted in our data centers. Client based is acceptable for Video Management and for Sys Admins for Access Management and Visitor Management systems if they provide different functionality when managing the systems. Must be able to run on Server 2012 R2 with a path to 2016 R2
7 Are you current/up to date with your Software Support Agreement for the Facility Commander system?	Yes
8 If you want server/client based system, how many clients will you need?	Answers to 6 will define an answer to this question.
9 Will each facility have local control, or will this be centrally managed from one location?	Centralized for Access Management/Visitor Management, decentralized for Video Management
10 Do you want the new system to be virtualized (VM)?	For access management/visitor management, this will be a requirement. For video management, the option to virtualize is preferred but not required.
11 Do you have data recovery and clustering requirements? If so, what are they?	Video Management – Raid 5 is sufficient Access Management/Visitor Management will be handled in house.
12 What pain points do you have with your current system?	Rigid reports that don't extract needed data – Does not communicate with outside systems easily – systems sunset with the only viable path being a full hardware swap

QUESTION / COMMENT	STATE RESPONSE
<p>13 Will the State of TN be providing the infrastructure for the access control and video systems to the buildings (e.g. PoE switches and network between all buildings)</p>	<p>Access Control – the State will provide a network connection to connect panel hardware.</p> <p>Visitor Management – the State will provide a network connection for PC hardware</p> <p>Video Management – the vendor will need to provide all network cabling and components as this will be a separate network.</p>
<p>14 Have you seen demonstrations from any of the manufacturers for the systems proposed? If not, are you interested in us providing demos?</p>	<p>For the submission, we just need the performance specs and limitations of the products they propose.</p>
<p>15 If you have seen demos, are there any features you’ve seen that would be beneficial?</p>	<p>No demos will be part of the initial review of qualifications</p>
<p>16 Do you have any manufacturer preferences?</p>	<p>The State does not limit competition and qualified manufacturers should be considered</p>
<p>17 Do you require Mercury Hardware to be used for the access control system?</p>	<p>Yes</p>